Members and friends,

Wow, hard to believe the school year is ready to start again. Some tears and cheers for some of you as you send your college students or kindergarteners off for the first time!! And those who haven’t been out of college long (or wish it wasn’t long ago!), perhaps wish they were heading back to college life! Well, we can’t replace college life but your chapter does have some educational and social/community outreach programs to help fill that void. Several classes are starting with excellent instructors to help you understand certain segments of the industry, and to help you achieve educational goals you may have. In addition to having the expertise of a good instructor, additional benefits of a class are the real-world insights from fellow classmates and the networking and friendships that can result from a classroom setting.

Our Social Outreach Committee has been busy planning events and our next social outreach event is September 10: cleaning up the James River. It’s a great opportunity to meet others in the industry while making a positive impact on our community. (See note at end of newsletter for contact information.) The Committee also will be collecting toys this fall for distribution through Marine Corps Toys for Tots.

Our next meeting is a joint evening social/meeting with the Richmond Claims Association at Maggiano’s Restaurant in Short Pump Wednesday, September 28. The social hour begins at 5:30 pm, followed by dinner; our speaker for the evening is Mike Szvetz, Sports Editor at the Richmond Times-Dispatch. He will talk to us about life lessons learned about teamwork, leadership, motivation and fun from the world of sports, here in Richmond and beyond! Should be a fun evening!

In October, we have a luncheon meeting at The Grapevine Restaurant (Tuesday, October 11). Neil Bagwell with Besso (a broker from London) will speak about the Lloyd’s marketplace.

Thursday, November 3rd, is Virginia I-Day. We have several interesting speakers lined up for afternoon sessions, and a reception will follow. Virginia I-Day is another great opportunity to mix learning, networking and socializing with different folks across the insurance spectrum here in Virginia. Check out the flier for additional information.

We have over 75 new CPCU designees this year and we want to congratulate them on their hard work and dedication to the professionalism of the industry. We look forward to seeing them at our luncheons and social events. We hope they will become active members of our chapter. (See list of new CPCUs below.)

Wow, a busy fall is ahead. We look forward to seeing you!

Chris Cook, CPCU
President
Richmond CPCU Society Chapter

REMINDER:

DON’T FORGET TO PAY YOUR 2016 DUES INCLUDING CHAPTER DUES!! THEY ARE NOW DUE! PAY ONLINE OR BY MAIL.
EDUCATION REPORT

---Mary Beth Scherer, M.Ed.

It has been a quick summer, and the Richmond CPCU Society Chapter is gearing up for “Back to School.” Our classes have varying start dates from August 9-September 6, and we would love to have you join us. Our schedule is a little bit lighter than usual, due to so many students traveling to Hawaii this fall, for the conferment of their CPCU designation! Congratulations to our newly minted CPCUs! We may be small, but we are mighty. We have successful classes for CPCU 500, 530, 551, INTRO, AINS 21 and 22, and AIC 44.

Thank you to James River Insurance for choosing us to help with their training needs. Jennifer Blandford, CPCU, has just completed an AINS 21 class for their claims department. Tim Cook, CPCU, taught AINS 21 to a group of new underwriters. We also appreciate an opportunity extended by Nationwide Insurance. Charity Grzelecki, CPCU, will be teaching a CPCU 500 class at their location this fall that will include local and remote students. If your place of business has training needs, we can help. Please contact Mary Beth Scherer at mbys@richmondcpcu.org. We can tailor a class specifically to meet your needs.

Thank you to Chris Behymer, CPCU, who traveled from Phoenix, Arizona to conduct a training session with our instructors. We met for food, fellowship, and learning at the Grapevine Restaurant, and Chris, who is with Markel Corporation, facilitated an in-service. Our chapter is blessed with instructors of amazing talent and dedication. We are so very proud of them.

The CPCU Society has recently released the upcoming conferment locations for those who complete the CPCU designation. They are:

2017  **Orlando, Florida**
2018  **San Diego, California**
2019  **New Orleans, Louisiana**

SO, keep on studying, and let us know when we can help!

As a chapter with our major focus on insurance education, we are always looking for new and talented instructors. We have found that an effective way for us to do this is our apprentice program. CPCU members, who have an interest in teaching, partner with one of our experienced instructors and spend a semester in the classroom. Slowly, the apprentice begins to take parts of lessons until he/she is comfortable teaching an entire lesson. Our brave apprentice instructors for the fall are **Virginia Mathurin, CPCU, and Jennifer Likander, CPCU**. Both of these ladies are excited about meeting a classroom full of eager students. Virginia has challenged herself: “I am going to have a 100 percent pass ratio.” Go for it, Virginia 😊.
Welcome to the 2016 CPCU Class in the Richmond Metro Area!

Aloha to our latest CPCUs. Please welcome them the next time you meet one at a meeting or at a chapter event. You know how difficult it is to reach the goal of becoming a CPCU. WELL DONE TO ALL!

Alex Andrews, CPCU-Colony Group
Heather Andrews, CPCU-Alfa
Jillian Avey, CPCU-Markel Corp.
Steven Baker, CPCU-State Farm
Dakota Barden, CPCU-Markel Corp.
Jonathan Bell, CPCU-Allianz
Vnai Bell, CPCU-State Farm
Geoffrey Bernardo, CPCU-James River
Erin Bills, CPCU-Markel Corp.
Angela Bowles, CPCU-Markel Corp.
Marcy Campbell, CPCU-GEICO
Melissa Clark, CPCU-GEICO
Mitchell Cline, CPCU-Travelers
Joshua Clowers, CPCU-Allianz
Jennifer Cole, CPCU-Markel Corp.
Georgia Collier, CPCU-James River
Timothy Cook, CPCU-Philadelphia Ins.
Donald Cunningham, CPCU-James River
Savid Diamond, CPCU-Nationwide
Dale Dickey, CPCU-Liberty Mutual
John Drudi, CPCU-Drudi Law
Madison Ellis, CPCU-Markel Corp.
Louis Ferrarini, CPCU-GEICO
Jennifer Fogarty, CPCU-GEICO
Daniel Gibson, CPCU-Markel Corp.
Paul Giglio, CPCU-GEICO
Ricky Glascock, CPCU-Berkley MidAtlantic
Holly Hamlin, CPCU-James River
Joel Handwerk, CPCU-Selective Ins.
Charlie Hedrick, CPCU-State Farm
Huron Hendrix, CPCU-GEICO
Brandon Hey, CPCU-Markel Corp.
Ann High, CPCU-Berkley MidAtlantic
Lori Hoffman, CPCU-Main Street America
Emily Hughes, CPCU-All Risks Ltd.
Brendan Kassebaum, CPCU-Markel Corp.
Barbara Knapstein, CPCU-Alfa
Michael Koehne, CPCU-Markel Corp.

Tom Maclin, CPCU-James River
Linda Martin, CPCU-CBIZ Benefits
Virginia Mathurin, CPCU-Markel Corp.
Robert McCullough, CPCU-GEICO
Brian McCullough, CPCU-T B & R Ins.
Hannah McDonald, CPCU-GEICO
Heather Moorehead, CPCU-GEICO
Erin Moore-Wright, CPCU-Kinsale
Charles Myers, CPCU-SCC Bureau of Ins.
Jeri Odel, CPCU-Markel Corp.
Emily O’Hare, CPCU-Eastern Ins. Holdings
Kelvin Olds, CPCU-VPIA
Travis Oliver, CPCU-Titan Insurance
Sarah Parramore, CPCU-Markel Corp.
Kelli Plusch, CPCU-Markel Corp.
Lynn Poindexter, CPCU-State Farm
Andrea Richardson, CPCU-Commonwealth U/W
Kyle Rucker, CPCU-State Farm
Daniel Schellenger, CPCU-James River
Kevin Smith, CPCU-Colony Group
Nicholas Smith, CPCU-James River
Jeffrey Stephens, CPCU-GEICO
Brandon Story, CPCU-James River
Lauri Thomas, CPCU-Markel Corp.
Catherine Thrift, CPCU-Kinsale
Zuhairah Tillinghast, CPCU-Amica
Brittany Totty, CPCU-Invincia
Heather Trindade, CPCU-GEICO
Patricia Undercoffer, CPCU-GEICO
Lacey Viar, CPCU-Markel Corp.
Heather Ways, CPCU-State Farm
Tracey Wilshaw, CPCU-GEICO
Brad Wilson, CPCU-PMA Group
Frank Wilson, CPCU-State Farm
Claire Wolf, CPCU-ACE
Annette Woodson, CPCU-Markel Corp.
Carrie Woodyard, CPCU-Nationwide
Hollis Zygllocke, CPCU-James River
MEMBERSHIP COMMITTEE

The Membership committee is focusing on the large group of 76 new designees in the Richmond area. The committee is working with other board members on having a "Salute to the New Designees" event this fall. More details to follow!

---Jeff Cole CPCU

LET’S CLEAN UP THE JAMES RIVER!

On September 10th, join the chapter in the 17th Annual James River Regional Clean-up at Reedy Creek, 4101 Riverside Drive, from 9am to 1 pm. Lunch will be provided. Contact Shane Ziegler for more information (szielger@vmlins.org). Please RSVP to Shane by September 7th. Thanks to the Chapter’s Community Outreach Committee for making this happen!